

Dealdoc

Licensing and distribution agreement for colistin and Colobreathe

Grunenthal Forest Healthcare

Dec 20 2010

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Companies: Grunenthal Forest Healthcare

Announcement date: Dec 20 2010

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Details

Announcement date: Dec 20 2010

Industry sectors: Bigpharma
Pharmaceutical

Therapy areas:

Genetic disorders » Cystic Fibrosis (CF)

Infectives » Bacterial

Antibiotics

Technology types: Biological compounds

Drug delivery

Deal components:

Distribution
Licensing
Regulatory

Stages of development:

Regulatory Marketed Europe

Financials

Termsheet

20 December 2010

Forest has acquired all rights currently held by Gruenenthal for colistin and all rights previously licensed by Forest to Gruenenthal for Colobreathe.

Colistin is an antibiotic used to treat the principal bacterial infections in cystic fibrosis patients, and Colobreathe is a novel dry powder inhaler containing colistin developed by Forest and currently being reviewed by the European Medicines Agency.

Forest holds market authorizations for and markets colistin in the UK and Ireland, while Gruenenthal holds market authorizations for and markets colistin in several other European markets.

Financial terms of the transaction were not disclosed.

Geographic focus:

Press Release

Forest and Gruenenthal Announce Forest's Acquisition of Gruenenthal's Cystic Fibrosis Franchise in Europe

AACHEN, Germany & NEW YORK--(BUSINESS WIRE)--The Gruenenthal Group and Forest

20 December 2010

Laboratories, Inc. (NYSE: FRX), today announced that Forest Healthcare B.V., a wholly owned subsidiary of Forest Laboratories, Inc. and Gruenenthal GmbH, have entered into an agreement whereby Forest has acquired all rights currently held by Gruenenthal for colistin and all rights previously licensed by Forest to Gruenenthal for Colobreathe.

Colistin is an antibiotic used to treat the principal bacterial infections in cystic fibrosis patients, and Colobreathe is a novel dry powder inhaler containing colistin developed by Forest and currently being reviewed by the European Medicines Agency.

Forest holds market authorizations for and markets colistin in the UK and Ireland, while Gruenenthal holds market authorizations for and markets colistin in several other European markets.

Financial terms of the transaction were not disclosed.

With this transaction, Forest will expand its European cystic fibrosis franchise and become a major distributor of colistin in Europe. Gruenenthal divested the colistin franchise as part of its strategy to focus its business on its core pain franchise.

Harald F. Stock, CEO of the Gruenenthal Group said, "The divestiture is the next logical step in implementing our strategy to focus on development and marketing of innovative pain medication. To achieve this objective, we must part from businesses such as our CF franchise that are not core business in order to enable us to re-invest into our strategic focus areas. With Forest we have found an attractive buyer for the CF business. Forest is expanding its EU market by acquiring the additional CF products from Gruenenthal. We are convinced that Forest will open new and promising perspectives for CF patients."

Howard Solomon, Chairman and Chief Executive Officer of Forest, said, "We are pleased to have reached this agreement with Gruenenthal on the heels of the recently announced collaboration between our two companies in the area of pain. Acquiring colistin from Gruenenthal is a strategic fit for Forest because it is a first step to expand our commercial capabilities in Europe in addition to our existing presence in the UK and Ireland. This acquisition also strengthens our presence in the cystic fibrosis market in Europe which is further enhanced by regaining all rights to Colobreathe, a novel dry powder formulation of colistin we have developed and previously licensed to Gruenenthal, and which after approval will be available to cystic fibrosis patients across Europe."

About Colistin

Colistin belongs to a class of antibiotics called polymyxins. It can be used to treat chest infections in people with cystic fibrosis when these are caused by the bacterium Pseudomonas aeruginosa. Colistin is usually administered to these patients by inhalation. Forest has developed a dry powder inhaler containing colistin under the brand name Colobreathe and submitted it for approval with the EMEA, the European Medicine Agency. The submission is currently under review by EMEA.

About The Gruenenthal Group

The Gruenenthal Group is an independent, family-owned international research based pharmaceutical company headquartered in Aachen, Germany. Building on its unique position in pain, its objective is to become the most patient-centric company to be a leader in therapy innovation. Altogether, the Gruenenthal Group has affiliates in 35 countries worldwide. Gruenenthal products are sold in more than 100 countries and approx. 4,900 employees are working for the Gruenenthal Group globally. In 2009, Grünenthal reached revenues of about 881 Mio €.

More information: www.grunenthal.com.

Current press material is available in the press section at www.grunenthal.com.

About Forest Laboratories

Forest Laboratories' (NYSE: FRX) longstanding global partnerships and track record developing and marketing pharmaceutical products in the United States have yielded its well-established central nervous system and cardiovascular franchises and innovations in anti-infective medicine. The Company's pipeline, the most robust in its history, includes product candidates in all stages of development across a wide range of therapeutic areas. The Company is headquartered in New York, NY. To learn more, visit www.FRX.com.

Filing Data

Not available

Contract

Not available.